

**A CHAU INDUSTRIAL TECHNOLOGY JOINT STOCK COMPANY**



**A CHAU., JSC**

# PROFILE



**ACIT THE OPTIMAL SOLUTION FOR THE ELECTRICAL SYSTEM**



**KEMA** Laboratories



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## Message from the chairman

Dear our valued customers and partners,

Firstly, A Chau Industrial Technology Joint Stock Company (ACIT) would like to send greetings and sincere thanks to our customers and partners for the cooperation during the past time.

ACIT was established on November 21<sup>th</sup>, 2006 with the goal of creating a professional working environment, providing high quality technology products with international standards. Currently, the company has 4 electrical equipment manufacturing factories that are invested in modern technology lines, applying the 5S management model.

Accompanying with customers and partners, ACIT products have been marked in thousands of nationally important, large-scale works and projects, providing optimal solutions for electrical systems in the fields of Building, Industry, Infrastructure, EVN and Renewable Energy.

ACIT was honored to receive Type Test certificate from KEMA International Testing Organization for both 24kV and 40.5kV medium voltage panels and we are the first private company in Vietnam to provide all electrical equipment for large solar energy project including 500kV substation and Trung Nam Thuan Nam Solar Power Plant with capacity of 400 MWac in Ninh Thuan province.

With the achieved position and strategic vision of the Board of Directors, a strong financial foundation, a team of disciplined, skilled, enthusiastic, creative and dedicated personnel for the sake of customers and the network of major partners, ACIT will continue making efforts to become a strategic link in the global value chain as a trustworthy brand. We wish to continue receiving support and cooperation from our esteemed customers and partners in the coming time.

Sincerely thanks,

A CHAU., JSC

CHAIRMAN CUM GENERAL DIRECTOR

PHAM DINH THANG

(Signed)



## OVERVIEW

GENERAL INTRODUCTION

VISION – MISSION – CORE VALUES

ORGANIZATIONAL CHART

COMPANY MILESTONES

## GENERAL INTRODUCTION

A Chau Industrial Technology Joint Stock Company (ACIT) is located in A Chau Group Building, Lot 08 Nguyen Canh Di Street, Dai Kim Ward, Hoang Mai District, Ha Noi City.

Business registration license No. 0102073536, registered for the first time on November 21th, 2006 at the Department of Planning and Investment of Ha Noi, registered for the 18th change on December 26th, 2023 with the charter capital of more than 2,800 billion Vietnamese dongs.

ACIT is the leading company in Vietnam providing energy development solutions with international standards. During our development, ACIT always achieves stable revenue growth over the years. With the willingness of learning, innovating and a team of competent, responsible, creative, wholehearted employees for the sake of customers, ACIT has been continuing making efforts to bring optimal solutions to the electrical system, proving its pioneering role, being an essential and indispensable link in the development of energy solutions in Vietnam and introducing high quality products of Viet Nam to the international market.



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**VISION – MISSION – CORE VALUES**



**VISION** ACIT aims to become the leading Vietnamese brand in providing energy solutions of international standards.

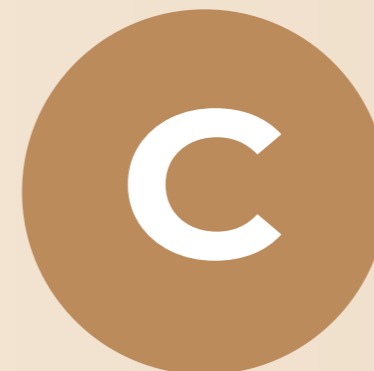
**MISSION** Creating a professional working environment, providing high-tech products and optimal solutions for electrical systems.

**CORE VALUES**



*Ability*

Building outstanding competitiveness based on core values - the company's strengths.



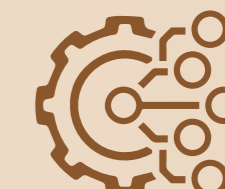
*Connection*

Building reliable, cooperative, and sustainable relationships with partners and customers.



*Idea*

Creativity is the prerequisite for creating outstanding values - the foundation for continuous and long-term business development.

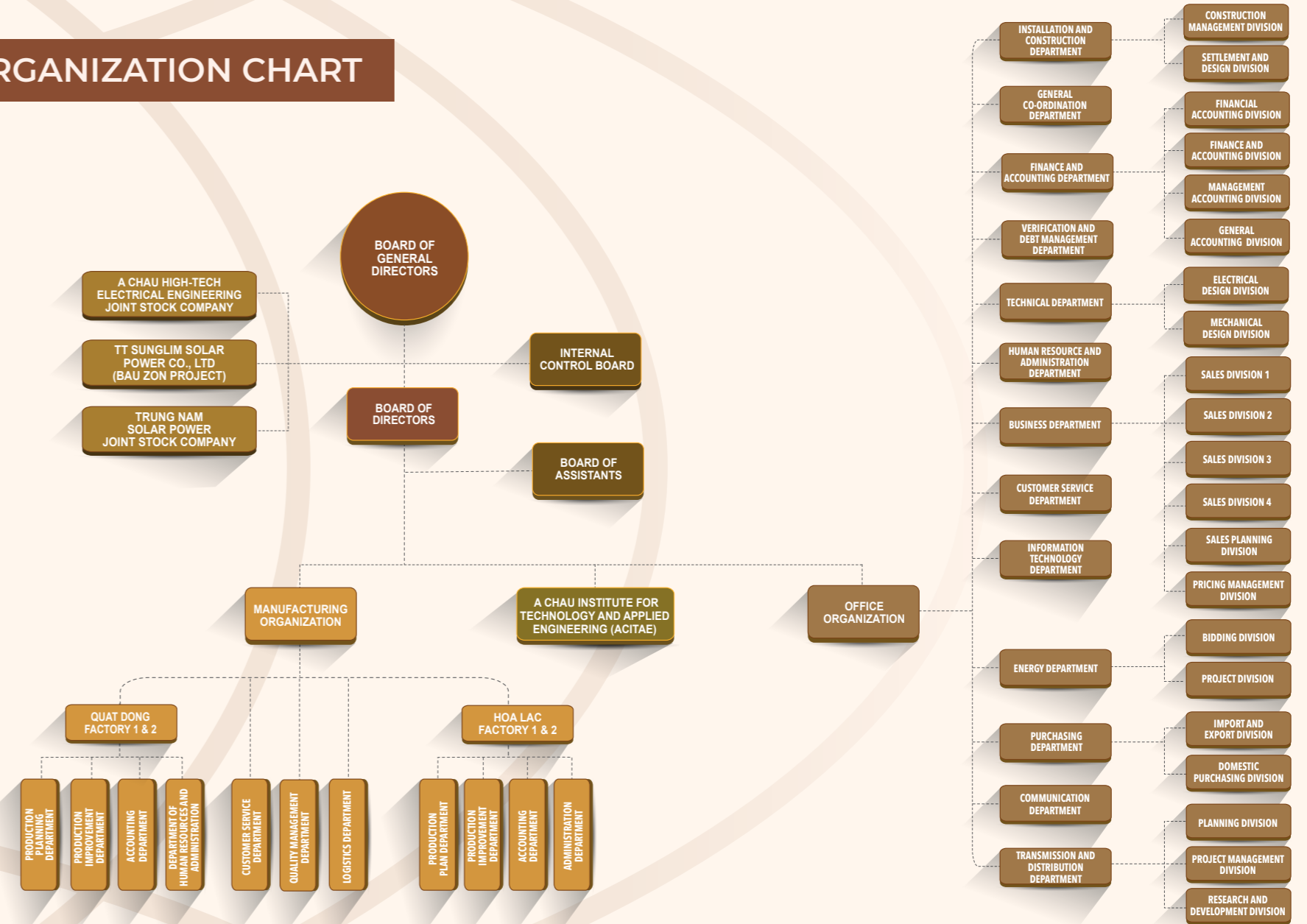


*Technology*

Constantly striving to create technological breakthroughs, providing optimal solutions for the electrical system.



## ORGANIZATION CHART



## LỊCH SỬ HÌNH THÀNH VÀ PHÁT TRIỂN

- 2006**
  - Establishment of A Chau Industrial Technology Joint Stock Company (ACIT)
- 2007**
  - Power supply project for Quyet Thang port, Quang Ninh province
- 2008**
  - Crowne Plaza complex project, Nam Tu Liem District, Ha Noi city
- 2009**
  - Vietnam National Village for Ethnic Culture and Tourism project, Son Tay Town, Son Tay City
  - Wind turbine manufacturing factory project (UBI - TOWER Hai Duong)
- 2010**
  - Quality Management System Certification ISO 9001:2008
  - HH4 Building - Song Da Twin Tower project, Nam Tu Liem District, Ha Noi city



- 2011**
  - Brand certification of ACIT
  - Vincom Village Sai Dong project, Long Bien district, Ha Noi city
- 2012**
  - National Assembly House project, Ba Dinh district, Ha Noi city
  - Projects with Vingroup: Times City, Royal City, Vinmec, etc
- 2013**
  - Head office of Ministry of Foreign Affairs project, Nam Tu Liem district, Ha Noi city
  - Dong Nai general hospital project, Bien Hoa city, Dong Nai province
- 2014**
  - Nghi Xuyen pumping station Lien Nghia, Hung Yen province
  - Hoang Anh Gia Lai complex Project, Yangon City, Myanmar
- 2015**
  - Deo Ca road tunnel project, Khanh Hoa and Phu Yen province
  - Vietnam supreme court project, Cau Giay district, Ha Noi city

- 2016**
  - Inauguration of the manufacturing factory No.1, Quat Dong industrial zone, Thuong Tin District, Ha Noi city
  - Cu Mong tunnel project, Binh Dinh and Phu Yen province
  - Samsung Display factory project, Yen Phong district, Bac Ninh province
- 2017**
  - Inauguration of the manufacturing factory No. 2, Quat Dong industrial zone, Thuong Tin District, Ha Noi city
  - Landmark 81 building project, Binh Thanh district, Ho Chi Minh city
  - Vinfast automobile factory project, Cat Hai district, Hai Phong city
- 2018**
  - Technology transfer of Low Voltage Prisma IPM panels from Schneider
  - Hoa Hoi solar power plant project, Phu Hoa district, Phu Yen province
  - Bach Mai Hospital 2 project, Phu Ly city, Ha Nam province
  - Lach Huyen International port project, Hai Phong city
- 2019**
  - Type Test certification for MV24 - Gsec, MV36 - Gsec (KEMA)
  - Trung Nam Thuan Nam solar power plant and 500kV substation project, Thuan Nam district, Ninh Thuan province
  - Hai Van 2 road tunnel project, Thua Thien Hue province and Da Nang city
  - Hanwha Aero Engines factory project, Hoa Lac industrial zone, Ha Noi city



- 2020**
  - ISO 14001:2015 certificate
  - Inauguration of A Chau High-Tech electrical equipment manufacturing factory, Hoa Lac industrial zone, Ha Noi city
  - Investment of Bau Zon solar power plant project, Ninh Thuan province
  - Trung Nam Tra Vinh wind power plant, Tra Vinh province
- 2021**
  - Increasing charter capital to more than VND 2 trillion on 25<sup>th</sup> January 2021
  - Purchasing 49% stake in Thuan Bac Trung Nam solar Power Plant
  - 500kV substation of Ea Nam wind Power Plant in Daklak province
  - Commencement of Hoa Lac Factory No.2
- 2022**
  - Van Phong 500kVsubstation, Khanh Hoa Province.
  - Receiving technology transfer of fully type tested Senplus panels from ABB and Blocset T panels from Schneider
- 2023**
  - Established A Chau Institute for Technology and Applied Engineering (ACITAE)

# LIST OF OUR PARTNERS

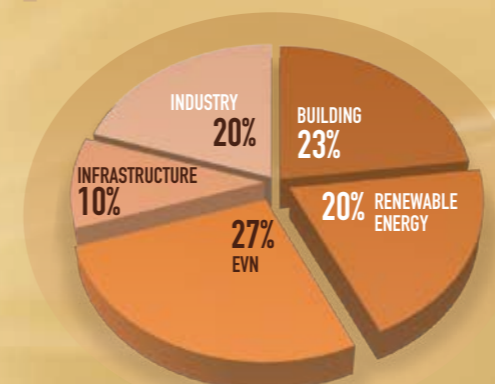


# COMPANY SIZE AND CERTIFICATES

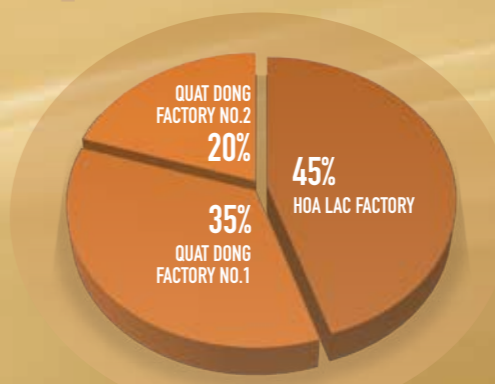
## COMPANY SIZE



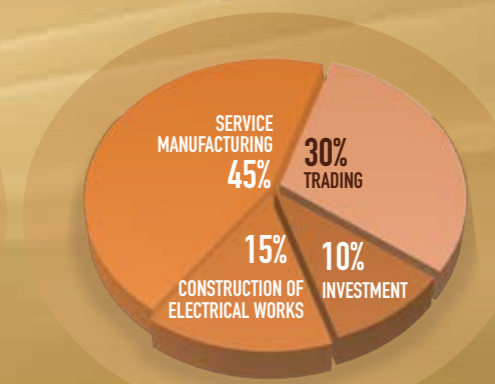
TURNOVER RATE IN DIFFERENT FIELDS



RATE OF MANUFACTURING VOLUME/ MANUFACTURING FACTORY



TURNOVER RATE IN SCOPE OF BUSINESS



CERTIFICATES



KEMA TYPE TEST CERTIFICATE OF 24KV PANELS



KEMA TYPE TEST CERTIFICATE OF 40,5KV PANELS



# OUR BUSINESSES

**01**  
TECHNOLOGY APPLICATION AND RESEARCH

**02**  
MANUFACTURING

**03**  
COMMERCIAL BUSINESS

**04**  
CONSTRUCTION AND INSTALLATION

**05**  
RENEWABLE ENERGY

## TECHNOLOGY APPLICATION AND RESEARCH

ỦY BAN NHÂN DÂN THÀNH PHỐ HÀ NỘI  
SỞ KHOA HỌC VÀ CÔNG NGHỆ

**CHỨNG NHẬN**  
ĐĂNG KÝ HOẠT ĐỘNG KHOA HỌC VÀ CÔNG NGHỆ

Tên tổ chức khoa học và công nghệ:  
**VIỆN CÔNG NGHỆ VÀ KỸ THUẬT ỨNG DỤNG Á CHÂU**

Tên viết bằng tiếng Anh:  
A CHAU INSTITUTE FOR TECHNOLOGY AND APPLIED ENGINEERING

Tên viết tắt bằng tiếng Anh: ACITAE

Trụ sở chính:  
Tầng 3,4,5,6 tháp A, tòa nhà Mandarin Garden 2, số 99 phố Tân Mai, phường Tân Mai, quận Hoàng Mai, TP. Hà Nội, Việt Nam

Tổng số vốn: 1.000.000.000 (VNĐ)

Cơ quan quyết định thành lập:  
Công ty Cổ phần Kỹ thuật Công nghiệp Á Châu  
Quyết định thành lập số 58/QĐ-ACIT ngày 28/6/2023

Cơ quan quản lý trực tiếp:  
Công ty Cổ phần Kỹ thuật Công nghiệp Á Châu

Người đứng đầu tổ chức:  
Họ và tên: Đỗ Anh Tuấn  
CCCD: số 030081005338 do Cục Cảnh sát quản lý hành chính về trật tự xã hội cấp ngày 28/12/2021

SỐ ĐĂNG KÝ: B - 34/2023/ĐK-KH&CN

Hoạt động trong lĩnh vực khoa học và công nghệ sau:

- Nghiên cứu thực hiện các nhiệm vụ khoa học công nghệ, ứng dụng và phát triển công nghệ về Kỹ thuật điện, điện tử, công nghệ thông tin và truyền thông, kỹ thuật cơ khí và công nghệ chế tạo máy, công nghệ môi trường;
- Dịch vụ KH&CN: Tư vấn, chuyển giao công nghệ, tham gia đào tạo, bồi dưỡng nâng cao trình độ chuyên môn, tổ chức hội nghị, hội thảo khoa học, hợp tác trong nước và quốc tế, thông tin khoa học công nghệ về Kỹ thuật điện, điện tử, công nghệ thông tin và truyền thông, kỹ thuật cơ khí và công nghệ chế tạo máy, công nghệ môi trường;
- Sản xuất thử nghiệm các sản phẩm là kết quả của quá trình nghiên cứu.

(Đối với những lĩnh vực hoạt động có điều kiện theo quy định của pháp luật, trước khi thực hiện phải được phép của cơ quan Nhà nước có thẩm quyền).

Hà Nội, ngày 07 tháng 7 năm 2023

**KT. GIÁM ĐỐC**  
**PHÓ GIÁM ĐỐC**

Nguyễn Quốc Hà

A Chau Institute of Applied Technology and Engineering owned by ACIT is an organization that was certified by the Department of Science and Technology for scientific and technological operation registration.

1 Research and perform tasks of science and technology, apply and develop technology in electrical and electronic engineering, information and communication technology, mechanical engineering and machine building technology, environmental technology.

2 Consult, transfer technology, participate in training and fostering to improve professional qualifications, organize conferences, scientific seminars, cooperate both domestically and globally, scientific and technological information on electrical and electronic engineering, information and communication technology, mechanical engineering and machine building technology, environmental technology.

3 Trial production of products is the result of research process.

## MANUFACTURING

ACIT has built a strong foundation for the growth during the past 18 years by participating in the electrical equipment manufacturing sector, with the goal of becoming a leading company in Vietnam providing optimal solutions in the development of electrical energy in the country as well as in the international market. Currently, ACIT owns 4 manufacturing factories in Quat Dong Industrial zone and Hoa Lac High-Tech Park. In particular, ACIT has applied 4.0 technology, 5S management model, ISO 9001:2015, ISO 14001:2015 quality management system into production in order to bring the market high quality products, which are internationally recognized by Type Test certificate of Kema organization, one of the three most prestigious testing and inspection organizations in the world. Therefore, ACIT products have been used in many large-scale and national key projects.



### SCALE OF PRODUCTION

ACIT has invested in building 4 large-scaled and modern electrical equipment factories to meet the requirements of the market and the strong development of the company during production and business:

◆ **Quat Dong Factory No.01**

Address: Lot CN3A, Quat Dong Industrial Zone, Thuong Tin District, Ha Noi City.

◆ **Quat Dong Factory No.02**

Address: Lot CN1B, Quat Dong Industrial Zone, Thuong Tin District, Ha Noi City.

◆ **Hoa Lac Factory No.01**

Address: Lot CN1-11B-3, CNC1, Hoa Lac Hi-Tech Park, Thach That District, Ha Noi City.

◆ **Hoa Lac Factory No.02**

Address: Lot CN1-11B-2, CNC1, Hoa Lac Hi-Tech Park, Thach That District, Ha Noi City.



## MANUFACTURING PROCESS

With the motto “ACIT – the optimal solution for the electrical system”, ACIT products which have been installed and used in domestic and foreign projects, strictly comply with international standard quality management procedures and manufacturing processes.



## TYPICAL PRODUCTS

Having 4 factories with modern machinery, ACIT produces from low voltage to medium voltage panels up to 40.5kV and integrated substations. In addition, ACIT is currently a strategic distribution partner of the world's leading electrical equipment manufacturers such as Schneider, ABB, Siemens, etc.



### LOW VOLTAGE PRODUCTS

ACIT's low voltage panels can be installed indoors or outdoors depending on customer requirements.

ACIT's low voltage panels meet international and Vietnamese standards such as IEC 60439-1 and 2, TCVN, etc., with product lines of MSB panels, DB panels, synchronization panels, ATS panels, capacitor panels, Pilar meters, control panels, lighting panels, etc.,



ACIT is also a leading company in receiving technology transfer of key product lines from the largest electrical equipment manufacturers in the world.

### TYPE TESTED BLOKSET

Fully type tested BlokSeT is high end panel with the rated current of up to 6300A, short circuit current of 100kA. This product is rated as stable, safe and reliable operation.



### TYPE TESTED PRISMASET

Receive the first technology transfer of PrismaSeT in Vietnam from Schneider Group, the product applies smart connection solutions, remote monitoring operation connection.



ACIT is the first Vietnamese private enterprise successfully acquiring Type Test for both Metal-Clad MV24-Gsec 24kV 2500A 25kA/3s and MV36- Gsec 40.5kV 1250A 25kA/3s following the international standard IEC 62271-200.

ACIT provides a variety of medium voltage panels in grades and configuration, main components in the panels are supplied by the world's leading equipment companies such as ABB, Schneider, etc.,

### MEDIUM VOLTAGE MV24-Gsec



### MEDIUM VOLTAGE MV36-Gsec





## INTEGRATED SUBSTATIONS

Integrated substations produced by ACIT are varied in dimension and capacity, reliable operation assurance and being tested by independent and prestigious laboratories.

Different types of integrated substations:

- Kiosk substation: capacity of 50kVA to 2500kVA.
- One pillar substation with RMU: capacity of 50kVA to 1250kVA.
- One pillar substation: capacity of 50kVA to 1250kVA.
- Pad Mounted substation: capacity of 50kVA to 630kVA.



## CONTROL AND PROTECTION PANELS FOR SUBSTATIONS

ACIT has been providing 110kV/220kV/500kV substations with protection and control panels. With good design, safety assurance, and high reliability, protection relays are always used from well-known brands in the world such as Siemens, Sel, GE, etc.,



## CABLE LADDERS, CABLE TRAYS

Cable trays and ladders are used to support and lay cables for factories, enterprise, high buildings, etc., ACIT provides cables with different grades and dimensions in compliance with TCNV standard 10688:2015 (IEC 61537:2006), ISO 9001:2015.

Materials for cable trays are diversified such as Zam steel, galvanized steel, hot dip galvanized steel, electrostatic power coating steel, etc with thickness of 1.2mm to 2.5mm as per requirements of each project.

## COMMERCIAL BUSINESS

In addition to products made by ACIT, we are proud of being the strategy distributor of leading electrical equipment manufacturers in the world such as Siemens, ABB, Schneider, etc.,

### TRANSMISSION SUBSTATION EQUIPMENT

Main products include equipment of transmission substations such as electrical power transformers, circuit breakers, disconnectors, current transformers, current voltage transformers, surge arresters, current limiting reactors, TRV capacitor etc., up to 500kV.



### DISTRIBUTION SUBSTATION EQUIPMENT

Distribution substation equipment includes dry and oil transformers, switchgear panels, load break switches, RMU panels, outdoor circuit breakers, reclosers, isolators, fuses, cable connectors, surge arresters up to 40.5kV.

### BUSWAY SYSTEM

Busway (conductor bar) is used to replace electrical cables but is made in the form of a hard sheathed bar and the conductors are converted to copper, aluminum or bimetallic cores covered with insulating materials such as: Epoxy, Polyester, and Mylar.



## CONSTRUCTION AND INSTALLATION



Over the past 18 years of establishment and development, ACIT has become a construction contractor for many major projects in lighting, substation construction, electrical systems in buildings and factories etc.,



## RENEWABLE ENERGY INDUSTRY



Currently, the annual electricity demand for economic development always grows at 8-10% per year. The domestic primary energy source is at critical capacity, the development of renewable energy sources is considered as an inevitable trend, and simultaneously following the guiding of the Politburo's Resolution 55-NQ/TW on "the Orientation of The National Energy Development of Vietnam to 2030, with a vision to 2045". ACIT is one of the pioneers in the implementation of renewable energy projects in Viet Nam such as Trung Nam Thuan Nam Solar Power Plant with 450MW capacity, Hoa Hoi Solar Power Plant with capacity of 257MWp, Dau Tieng Solar Power Plant Complex with total capacity of 500MWp, Trung Nam Ninh Thuan Wind power plant with capacity of 148MW, etc.,

## KEY PROJECTS



### Deo Ca road tunnel project

**Address:** Highway 1, Phu Yen and Khanh Hoa provinces.

**Investor:** Deo Ca Investment Joint Stock Company.

**Item:** Supplying medium voltage integrated system, power transformers, low voltage panels, power cables, cable ladders and lighting system.



### Cu Mong road tunnel project

**Address:** Highway 1, Phu Yen and Khanh Hoa provinces.

**Investor:** Deo Ca Investment Joint Stock Company.

**Item:** Supplying and installing power source equipment system (from 110kV substation to SSI), building electrodynamic system, lighting and ventilation.



### Hai Van 2 road tunnel project

**Address:** The length of over 12 kilometers connecting Thua Thien Hue and Da Nang.

**Investor:** Deo Ca Group Joint Stock Company.

**Item:** Providing electrodynamic system, tunnel lighting system and ventilation control system.



### Lach Huyen international gateway port, Hai Phong city

**Address:** Cat Hai district, Hai Phong city.

**Investor:** Hai Phong International Container Port Company Limited (HICT).

**Item:** Construction of dynamic power supply system: generators, substation, Busways, MSB panels.



### Tuan Chau Golf Course project

**Address:** Ha Long city, Quang Ninh province.

**Investor:** Tuan Chau Group.

**Item:** Construction of medium and low voltage electrical systems



### D'Capitale Tran Duy Hung project

**Address:** Cau Giay district, Hanoi city.

**Investor:** Tan Hoang Minh Group.

**Item:** Supplying electrical MSB panel system, DB panels, Busway system



### Ministry of Foreign Affairs Building Project

**Address:** Nam Tu Liem district, Hanoi city.

**Investor:** Ministry of Foreign Affairs.

**Item:** Supplying medium voltage electrical panels, transformers, busway system and accessories.



### The project of the Supreme People's Court of Vietnam building

**Address:** Cau Giay District, Hanoi City.

**Investor:** The Supreme People's Court of Vietnam.

**Item:** Supplying medium voltage panels, dry transformers, low-voltage panels and busway system.



### The National assembly house project

**Address:** Ba Dinh district, Hanoi city.

**Investor:** Ministry of Construction.

**Items:** Supply and installation of medium voltage panels, dry transformers, low voltage panels.

### Hanwha Aircraft Engine Factory project

**Address:** Hoa Lac High-Tech Park, Hanoi City.

**Investor:** Hanwha Aero Engines CO., LTD

**Item:** Supplying medium voltage panels, low voltage panels, MSB and DB panels.



### Song Duong Water Treatment plant project

**Address:** Gia Lam District, Hanoi City.

**Investor:** Aqua One Group Company.

**Item:** Supplying system of medium voltage electrical panels, low voltage DB panels.



### Vingroup projects

Times City, Royal City, Vinmec, Vincom Village, Vinhomes Westpoint, Vinhomes Grand Park, Vinhomes Smart City, Grand World Phú Quốc, Vinhomes Ocean Park 1, Vinhomes Ocean Park 2 - The Empire, Vinhomes Ocean Park 3 - The Crown.

**Investor:** Vingroup.

**Item:** Supply of medium voltage panels system, circuit breakers, installation of SCADA system, low voltage panels.



### Landmark 81 building project

**Address:** Binh Thanh District, Ho Chi Minh City.

**Investor:** Vingroup.

**Item:** Supplying medium voltage panels for substation.

### Vinfast Auto Factory project

**Address:** Dinh Vu Industrial Park, Cat Hai District, Hai Phong City.

**Investor:** Vingroup.

**Item:** Supply of medium voltage panels, low voltage DB panels, transformers.





### Lotte Mall Hanoi Project

**Address:** Tay Ho, Hanoi City

**Owner:** Lotte Group - Korea

**Item:** Supply panel system of TR, MSB, MCC, MCP, DB and cable support system.



### SAMSUNG research and development center

**Address:** Ngoai Giao Doan urban area, Tay Ho district, Hanoi city

**Owner:** Samsung Electronics

**Item:** Panel system of MCC, MCP, LP & DB cable support system.



### Top Textile factory project

**Address:** Rang Dong industrial zone, Nam Dinh city

**Owner:** Top Textile Co., Ltd

**Owner:** Substation, spare generator and low voltage distribution system.



### Park Hyatt Phu Quoc residences Project

**Address:** Phu Quoc island, Kien Giang Province

**Owner:** BIM group

**Items:** Supply and construction of substation, kiosk station, MSB, busways





### Yen Phong 5 110kV substation project - Bac Ninh (supplying power to Samsung Display Bac Ninh factory)

**Address:** Yen Phong district, Bac Ninh province.

**Investor:** Bac Ninh Power Company - Northern Power Corporation.

**Item:** Design, supply and installation of substation equipment, construction of substations.



### Project of Ton Hoa Sen - Nghe An 110kV station (supplying power to Ton Hoa Sen plant)

**Address:** Quynh Luu District, Nghe An Province.

**Investor:** Ton Hoa Sen Group.

**Item:** Supply and installation of 110kV equipment, protection and control panels, DC equipment and accessories.

### Hinode City project

**Address:** Hai Ba Trung District, Hanoi City.

**Investor:** Construction Trading Joint Stock Corporation.

**Item:** Supplying transformer system, medium voltage panels, low voltage panels, Busway system.



### Hoa Hoi 220kV substation project - Phu Yen (Hoa Hoi solar power plant)

**Address:** Phu Hoa District, Phu Yen Province.

**Investor:** Truong Thanh Group.

**Item:** EPC General Contractor (220kV substation and transmission line).





### Trung Nam Thuan Nam 500kV substation project

**Address:** Thuan Nam district, Ninh Thuan province.

**Investor:** Trung Nam Construction Investment Joint Stock Company (Trung Nam Group).

**Item:** Supplying all equipment for 500kV substation.



### Van Phong 500kV substation project

**Address:** Ninh Hoa town, Khanh Hoa province.

**Investor:** National Power Transmission Corporation (EVNNPT).

**Item:** Supply and transport of 500kV/900 MVA transformer, primary equipment, materials and accessories.





### Bau Zon Solar Power plant project

**Address:** Ninh Phuoc district, Ninh Thuan province.

**Investor:** TT.Sunglim Solar Energy Limited Company.

**Item:** Design, supply of technology equipment and construction.

### Trung Nam Thuan Nam Solar Power plant project

**Address:** Thuan Nam district, Ninh Thuan province.

**Investor:** Trung Nam Construction Investment Joint Stock Company (Trung Nam Group).

**Item:** Providing all technology equipment systems (Inverters, inverter transformers, RMUpanels, DC combiner boxes, SCADA system).



### Trung Nam Tra Vinh Wind Power plant project

**Address:** Tra Vinh province.

**Investor:** Trung Nam Construction Investment Joint Stock Company (Trung Nam Group).

**Item:** Supplying wind turbine system and accessories.



## TYPICAL WORKS

NO	PROJECT NAME	ITEMS	NAME OF CUSTOMER	TOTAL VALUE (VND)	YEAR OF IMPLEMENTATION
1	Crowne Plaza Hotel Complex, My Dinh, Nam Tu Liem District, Hanoi City	Supply of MSB and DB panels	Tran Hong Quan Trading Company Limited	7,691,370,500	2008
2	Vietnam National Village for Ethnic Culture and Tourism	Supply of medium voltage and low voltage panels, Kiosk substations	Song Da Construction and Service Joint Stock Company	6,954,599,300	2009
3	HH4 Building - Song Da Twin Tower, My Dinh, Nam Tu Liem District, Hanoi City	Supply of MSB and DB panels	Song Da Construction and Service Joint Stock Company	5,101,848,446	2010
4	Duong Noi New Urban Area (Lot A, M, L), Ha Dong, Hanoi	Supply, construction and installation of power supply systems in Lot A, M, L and transformer substations	Nam Cuong Group Joint Stock Company	20,322,373,000	2010
5	Cai Gia Urban Area, Cat Ba, Hai Phong	Supply of electrical panel system, transformer substation	Song Da Electrical Engineering Joint Stock Company	8,728,143,000	2010
6	CP Thailand & Cocacola VietNam Food Processing Factory	Supply of electrical system for the factory	Vietnam Infrastructure and Energy Development Investment Joint Stock Company	9,386,057,110	2011
7	Vincom Village Ecological Urban Area in Phuc Loi Ward, Phuc Dong, Viet Hung, Gia Thuy, Long Bien, Hanoi	Supply of Kiosk substations, medium voltage panels, transformers, low voltage panels, building capacitors, synchronization panels of 7 generators 2500kVA	Sai Dong Investment and Urban Development Joint Stock Company	29,417,603,859	2011
8	National Assembly House, Ba Dinh District, Hanoi City.	Supply and installation of medium voltage panels, dry transformers, low-voltage panels, busway systems	Hanoi Construction Corporation - Hancorp	10,600,000,000	2012
9	The factory of Yamani Dynasty Co., Ltd.	Supply and installation of medium voltage electrical panels, low voltage panels, Busway	Dong Do Investment Construction Development Joint Stock Company	20,120,855,000	2012
10	Infrastructure of coastal tourist area in the East and South of Tuan Chau Island - Canh Vinh Villas Project	Construction of medium and low voltage electrical systems	Au Lac Quang Ninh Company Limited	11,359,336,000	2012
11	Transmission line of transformer substation for Tien Bo Iron Mine - Thai Nguyen Iron and Steel Factory	Supply of transformers system, medium voltage panels, control panels	Vietnam Infrastructure and Energy Development Investment Joint Stock Company	11,720,694,441	2012
12	Headquarter of Ministry of Foreign Affairs	Supply of medium voltage panels, transformers, busway system	Saigon Engineering and Technology Joint Stock Company	85,515,936,000	2013
13	Dong Nai General Hospital	Low voltage electrical panels system	Hong Ha Vietnam Joint Stock Company	9,435,254,000	2013
14	Vincom Village urban area substation	Supply of substations and SCADA	Vingroup	40,000,000,000	2013
15	The Complex of Health - Education Shopping Center and Times City Apartments	Supply of medium voltage panels, general substation and installation of equipment for monitoring and control system (SCADA)	South Hanoi Urban Development Joint Stock Company	29,000,000,000	2013
16	Building Ho Chi Minh City police head office	Providing low voltage, medium voltage panels, transformers	Techcom Life Technologies Vietnam Limited Company	12,182,688,000	2014



## TYPICAL WORKS

NO	PROJECT NAME	ITEMS	NAME OF CUSTOMER	TOTAL VALUE (VND)	YEAR OF IMPLEMENTATION
17	Vinpearl Phu Quoc	Supply of medium voltage panels, transformer substations, synchronization panels	Vinpearl Phu Quoc One Member Limited Company	9,425,338,456	2014
18	38.4ha residential area, Binh Khanh Ward, District 2, Ho Chi Minh City	Supply and installation of electrodynamic system	Construction Trading Joint Stock Corporation (Vietracimex)	52,643,740,207	2014
19	Infrastructure investment and business of the South Hanoi Supporting Industrial Park - Phase 1	Supply of transformers, medium voltage panel systems, Kiosk enclosure, low voltage panels system	Vietnam Electricity Consulting and Construction Joint Stock Company - PIDI	16,934,926,766	2014
20	Investment in construction and business of Ngoc Chau port urban area	Construction of medium voltage, low voltage and lighting systems	T&H Ha Long Joint Stock Company	44,216,272,000	2014
21	Hoang Anh Gia Lai Myanmar Center Complex	Supply of electrical panel system MV-24kV	Da Nang Electrical Engineering and Automation Joint Stock Company	11,695,636,788	2014
22	Vinhomes 56 Nguyen Chi Thanh	Supply of transformer system and medium voltage switchgear	Vingroup company	10,848,208,069	2014
23	Pumping station Nghi Xuyen, Hung Yen	Providing medium voltage switchgear, low voltage switchgear and SCADA	European Pump Joint Stock Company (Pecom)	11,200,000,000	2014
24	The People's procuracy, Cau Giay District, Hanoi City	Providing equipment system for substations, medium voltage panels, transformers, Busway system, low voltage and capacitors	New Technology Application and Tourism One Member Limited Company	21,551,977,700	2015
25	Giao Luu City urban area, Bac Tu Liem district, Hanoi City	Supply of substation equipment system	Hoa Lac Hi-Tech Park Development One Member Limited Company	9,712,726,338	2015
26	Ta Thang Hydropower Plant	Supply of materials and installation of ACCC conductors and upgrading 110kV substation	Vietracimex Lao Cai Electrical Joint Stock Company	28,904,670,993	2015
27	Vinpearl Nha Trang	Supply of medium voltage electrical panels for Phu Quy substation and on the island	Vinpearl Nha Trang Limited Company	6,861,059,770	2015
28	Ton Hoa Sen 110/22kV power substation, Nghe An	Supply and installation of 110kV equipment and materials, 22kV integrated panels, protection and control panels, DC equipment and accessories	Ton Hoa Sen Group	18,922,982,000	2015
29	Co Ma tunnel	Construction of 22kV underground cable system and power substation	Hai Thach Construction Investment Joint Stock Company	27,047,997,511	2015
30	Road tunnel under Ca pass	Supply of medium voltage panels, transformers, low-voltage panels, power cables, cable trays, generators, lights	Hai Thach Construction Investment Joint Stock Company	535,686,422,187	2015
31	Road tunnel under Cu Mong pass	Supply and installation of electrical equipment system (from 110kV substation to SSI), construction of electrodynamic systems, lighting, and ventilation	Deo Ca Investment Joint Stock Company	528,000,000,000	2015
32	New Skyline Building	Providing busway system	Viwaseen 6 Joint Stock Company	15,324,666,043	2015

## TYPICAL WORKS

NO	PROJECT NAME	ITEMS	NAME OF CUSTOMER	TOTAL VALUE (VND)	YEAR OF IMPLEMENTATION
33	Infrastructure of Dai Kim Urban Area, Hoang Mai district, Hanoi city	Supply of kiosk substations	New Technology Application and Tourism Company Limited	31,447,240,000	2015
34	The 110/22kV substation includes the 110kV transmission line and the 110kV Deo Ca substation	Construction, supply and installation of equipment system for the entire 110kV substation	Deo Ca Investment Joint Stock Company	76,874,622,000	2016
35	Lighting system of the road tunnel through Deo Ca	Build a lighting system for the access road to Deo Ca tunnel.	Deo Ca Investment Joint Stock Company	93,267,758,000	2016
36	Installation of low voltage capacitors in 2016, Bac Ninh province	Supplying full system of low voltage capacitor panels - package of capacitor panel Procurement	Bac Ninh Power Company	31,148,733,660	2016
37	Laying of underground low voltage line and installation of lighting system for provincial road 337 (from Loong Toong intersection to K67 bridge), Ha Long city	Laying of underground low voltage line and installation of lighting system for provincial road 337	Project Management Board of Ha Long City Construction	28,891,161,000	2016
38	Prevention of overload of medium - low voltage grid in Tien Du district, Bac Ninh province	Supply and installation of electrical equipment	Bac Ninh Power Company	31,605,128,065	2016
39	Installation of capacitors on low voltage grid in 2016, Thai Binh province	Supply of low voltage capacitor system for the low voltage capacitor panel package	Thai Binh Power Company	48,919,153,800	2016
40	Installed capacitor on low voltage grid in 2016, Bac Giang province	Supply low voltage capacitor system for low voltage capacitor procurement package	Bac Giang Power Company	23,287,717,200	2016
41	Installation of capacitors on low voltage grid in 2016, Thanh Hoa province	Supply of low voltage capacitor system for low voltage capacitor procurement package	Thanh Hoa Power Company	49,194,660,680	2016
42	Minimize faults caused by lightning for 110kV transmission line	Supply of lightning protection system for 110kV transmission line	Northern Grid Company	42,841,326,000	2016
43	Installation of capacitors on low voltage grid in 2016, Ha Nam province	Supply a system of low voltage capacitors for the package: Package 01 - Procurement of low voltage capacitors	Ha Nam Power Company	52,950,232,225	2016
44	Completion of the diagram of 110kV substations of Northern Power Corporation - Phase 3 - Area 1	Supply of 110kV substation equipment system	Northern Power Corporation	141,623,343,620	2016
45	Completion of 110kV substation diagram of the Northern Power Corporation - Phase 3 - Area 2	Supply of 110kV substation equipment system	Northern Power Corporation	138,318,342,580	2016
46	Casino Phu Quoc substation	Provision of medium voltage electrical panel system	Vingroup	10,237,350,773	2016
47	Yen Phong 5 110kV substation and its branch	Design, equipment supply and construction of the package No.4: EPC mixed package	Bac Ninh Power Company. - Northern Power Corporation	100,176,377,600	2016
48	Improvement of transmission capacity for 110kV transmission line 172, 173 220kv substations, Nam Dinh province	EPC mixed package: Survey, design, equipment supply and project construction, supply of ACCC223 conductor and accessories	Power Construction Joint Stock Company No. 1 (PCCI)	40,776,327,737	2016
49	110kV substation of Phuc Son Industrial Park and its branches	Supply of material and equipment system and installation of 110kV substation and transmission line.	Ninh Binh Power One member Limited Company	31,517,472,442	2016

## TYPICAL WORKS

NO	PROJECT NAME	ITEMS	NAME OF CUSTOMER	TOTAL VALUE (VND)	YEAR OF IMPLEMENTATION
50	Project of Hoa Lac High-Tech Park, Hanoi city	Design, manufacturing and testing of transformers	Hoa Lac Hi-Tech Park Development One Member Limited Company	52,331,400,000	2016
51	Uong Bi Vietnam - Sweden Hospital (Phase 2)	Supply and install of substations, outdoor lighting system and replacing medium and low voltage cable system	Uong Bi Vietnam - Sweden Hospital	37,320,000,000	2016
52	Vinhomes Central Park	Providing medium-voltage panels and control systems	Vingroup	66,584,249,730	2016
53	Casino Phu Quoc transformer stations	Supply of additional medium voltage panels	Vingroup	10,309,903,247	2016
54	Gold Mark, 136 Ho Tung Mau, Phu Dien street, Bac Tu Liem District, Hanoi City	Providing medium voltage panel system	Infrastructure Investment and Technical Joint Stock Company	33,263,023,200	2016
55	Laying 35kV transmission line underground on remote area of Samsung Display Vietnam Co., Ltd	Laying 35kV transmission line underground	Bac Ninh Power Company - Northern Power Corporation	12,740,093,145	2017
56	Reduce emission intensity in electrical energy supply	Supply of circuit breakers and protection equipment system for medium voltage, low voltage panels	Northern Power Corporation	90,107,268,877	2017
57	Vinhomes Central Park (Landmark 81)	Supply of medium voltage electrical panels for substation of Landmark 81	Vingroup	22,955,306,430	2017
58	Procurement and installation of equipment to improve reliability in 2017	Supply and installation of fault indication system for the 35kV vs 22kV grid	Northern Power Corporation	50,482,321,120	2017
59	Technical support for resettlement area, green park and gym, ward 12, Binh Thanh district, Ho Chi Minh city	Supply and installation of complete electrical systems	Construction Trading Joint Stock Corporation (Vietracimex)	37,660,230,730	2017
60	South Hoi An	Supply of cast - resin dry transformer	South Hoi An Development Company Limited	18,041,361,360	2017
61	Dlie Yang 110kV substation - Tay Nguyen wind farm	Providing protection control system, SCADA system	Electrical Construction and Installation Joint Stock Company (CICO)	15,006,124,100	2017
62	Construction of technical infrastructure of tourist and entertainment area, Tuan Chau ecological urban area, Hanoi	Construction, supply, transportation and installation of complete lighting and power supply system	Tuan Chau Hanoi Joint Stock Company	34,148,035,400	2017
63	Vinfast Automobile Production Complex	Supply of medium voltage panels, transformers, low voltage panels	Vinfast Manufacturing and Trading Company Limited	76,914,915,678	2017
64	Dong Bai 110kV substation (Vinfast)	Supply of 110kV materials and equipment system and supply, installation, testing of information system, SCADA	Hai Phong Electrical Trading Joint Stock Company	44,291,966,000	2018
65	Hai Phong international gateway port - part B (construction phase)	Construction and installation of dynamic power supply systems: generators, substations, Busway, MSB panels	Hai Phong International Container Port Company Limited	77,236,886,057	2018
66	N01-T5 high apartment building complex in Ngoai Giao Doan area	Supply of equipment, construction and installation of low voltage panels, Busway, substations	Lac Hong Investment Joint Stock Company	9,935,230,525	2018

## TYPICAL WORKS

NO	PROJECT NAME	ITEMS	NAME OF CUSTOMER	TOTAL VALUE (VND)	YEAR OF IMPLEMENTATION
67	110kV transmission line and substations of Hop Thinh, Yen Dung, Thuan Thanh 2, Bac Ninh province	Supply of 110kV materials and equipment system and supply, installation, testing of information systems, SCADA	Northern Power Corporation	69,721,784,266	2018
68	Phuoc Huu Solar Power Plant	EPC general contractor for 110kV station and line project	Nha Trang Bay Construction Investment Joint Stock Company	91,654,728,000	2018
69	Dau Tieng Solar Power Plant	Supply and installation of secondary system, SCADA, telecommunication system of 220kV Dau Tieng substation	Xuan Cau Group	27,540,000,000	2018
70	Hoa Hoi Solar Power Plant	EPC general contractor for 220kV substation and transmission line project	Truong Thanh Group	519,000,000,000	2018
71	Investing in building new facility of Bach Mai 2 Hospital	General MSB and DB panels	Key Medical Project Management Unit - Ministry of Health	42,227,820,000	2018
72	Yen Phong 4 110kV substation and its branch	Supply of materials and equipment, SCADA system and construction of 110kV substation and transmission line	Northern Power Corporation	46,152,233,812	2018
73	Underground laying of medium-low voltage grid on 30/4 street, Tay Ninh province	Supply of RMU medium voltage panels	Southern Power Corporation	20,291,150,000	2018
74	Vincity Ocean Park	Provision of medium voltage compartment system, transformers, Kiosk, MSB low voltage panels	Gia Lam Investment and Urban Development Company Limited	15,028,154,520	2018
75	CT11, CT12, CT13 Building - Tu Hiep Urban Area	Supply of materials and construction of indoor electromechanical system, Busway system, outdoor lighting infrastructure	Hong Ha Vietnam Joint Stock Company	44,543,263,000	2018
76	Song Duong Water Treatment Plant	Provision of medium voltage panels, low voltage panels, transformers	Aqua One Corporation	17,523,385,935	2018
77	Hanwha Aero Engines Engine Manufacturing Factory	Supply of medium voltage panels, low voltage MSB and DB panels	MDA E&C Company Limited	23,430,000,000	2019
78	Development of transmission and distribution grid 2 (PSL3) with a loan from Japan International Cooperation Agency (JICA)	Provision of switchgear and protection equipment system and low voltage panels	Northern Power Corporation	38,871,773,600	2019
79	Commercial villa and luxury apartment complex in Long Hau commune, Can Giuoc district, Long An	Construction of substations, medium voltage, low voltage electrical systems, lighting and telecommunications pipes - Phase I	Cho Lon Garment Company Limited	110,500,000,000	2019
80	Trung Nam Thuan Nam Solar Power Plant, Phuoc Minh Commune, Thuan Nam, Ninh Thuan	Trung Nam Thuan Nam 500kV substation system and expanding two 500kV feeders at Vinh Tan substation	Trung Nam Construction Investment Joint Stock Company (Trung Nam Group)	1,045,198,368,000	2019
81	Road tunnel of Hai Van 2, Thua Thien Hue and Da Nang city	Provision of electrodynamic system, tunnel lighting and ventilation control systems.	Deo Ca Group Joint Stock Company	132,705,230,020	2019
82	Trung Nam Thuan Nam Solar Power Plant, Phuoc Minh Commune, Thuan Nam district, Ninh Thuan province	Supply of DC cable system for Trung Nam Thuan Nam solar power plant.	Trung Nam Construction Investment Joint Stock Company (Trung Nam Group)	455,473,501,386	2019
83	Vinhomes Grand Park Power Station (District 9)	Provision of medium voltage panels	Green City Development Joint Stock Company	47,134,746,068	2019

## TYPICAL WORKS

NO	PROJECT NAME	ITEMS	NAME OF CUSTOMER	TOTAL VALUE (VND)	YEAR OF IMPLEMENTATION
84	Trung Nam wind power plant phase 3 in Bac Phong commune, Thuan Bac district, Ninh Thuan province	Supply of equipment for expanding 110kV substation	Trung Nam Construction Investment Joint Stock Company (Trung Nam Group)	37,658,898,248	2019
85	500kV substation Trung Nam Thuan Nam, Phuoc Minh commune, Thuan Nam district, Ninh Thuan province	Supply of 500kV, 220kV CLR and TRV system	Trung Nam Construction Investment Joint Stock Company (Trung Nam Group)	139,684,452,600	2019
86	Vinhomes Metropolis	Provision of medium voltage electrical panels, MSB and DB low voltage panels, Busway	Vingroup	29,045,725,620	2019
87	Discovery 1 and Discovery 2 - Vinpearl Phu Quoc	Supply of 1000kVA integrated Kiosk substation	Phu Quoc Tourism Development and Investment Joint Stock Company	14,882,872,321	2019
88	Hinode City Building	Supply of transformer, medium voltage panels, low voltage panels and Busway system	Construction Trading Joint Stock Corporation (Vietracimex)	45,320,966,394	2019
89	Vinhomes Ocean Park (shopping center and high buildings)	Supply of medium voltage panel system, Kiosk substations, (MSB) low voltage panels	Gia Lam Investment and Urban Development Company Limited	34,345,464,695	2020
90	The Arena Cam Ranh, Nha Trang Bay, Khanh Hoa	Supply of medium voltage panels, low voltage panels	Viet industry technical trading services corporation.	12,406,278,433	2020
91	Pullman 5-star hotel, Hai Phong	Supply of low voltage electrical MSB and DB panels	Ricons Construction Investment Joint Stock Company	16,020,916,611	2020
92	An Sinh Private General Hospital, Hanoi	Provide medium voltage panels, MSB, DB low voltage panels	Unicons Construction Investment Company Limited	24,470,531,377	2020
93	Grand World Phu Quoc	Providing medium voltage panels, Kiosk, MSB, DB low voltage panels	New Vision Real Estate Company Limited	29,724,103,250	2020
94	Bau Zon Solar Power Plant, Phuoc Huu Commune, Ninh Phuoc, Ninh Thuan	Design, supply of technology equipment system and execution of construction works	TT.Sunglim Solar Energy Company Limited	374,785,000,000	2020
95	Trung Nam Wind Power Plant, Tra Vinh	Supply of wind turbine system and accessories	Trung Nam Construction Investment Joint Stock Company (Trung Nam Group)	2,675,178,632,500	2020
96	Tonly Electronics Technology Factory in the category of substations and underground cables in Dong Mai Industrial Park, Quang Yen, Quang Ninh	Design and construction of 22kV underground cable (5*2500kVA-22/0,4kV)	Construction Technology Transfer and Application Joint Stock Company	17.449.300.000	2020
97	Phu Quoc Grand World	Supply of additional medium voltage compartments for power transfer station.	New vision real estate Co.,Ltd	19.950.197.377	2020
98	Bau Zon Solar Power Plant in Phuoc Huu Commune, Ninh Phuoc District, Ninh Thuan Province	Design, supply of technological equipment and construction works	TT.Sunglim Solar Power Company Limited	277.720.536.000	2020
99	The Arena Cam Ranh, Nha Trang Bay, Khanh Hoa Province	Supply of electrical cabinets and electrical equipment of all kinds	Doan Nhat Electromechanical Joint Stock Company	17.468.366.850	2021
100	Quoc Vinh Soc Trang wind power plant	Supply of Materials and Equipment, construction and installation of 110kV- 40MVA Substation and its service	Fecon Joint Stock Company	82.485.759.986	2021

## TYPICAL WORKS

NO	PROJECT NAME	ITEMS	NAME OF CUSTOMER	TOTAL VALUE (VND)	YEAR OF IMPLEMENTATION
101	220kV substation of Amacao Quang Tri Wind Power Plant	Supply and installation of primary, secondary equipment	Vonta Vietnam Co.,Ltd	25.800.000.000	2021
102	Ea Nam Wind Power Plant, Daklak province	Supply of materials and equipment for the Work "500 kV substation"	Trung Nam Construction Investment JSC., (Trung Nam Group)	517.633.969.566	2021
103	Phuoc Huu Wind Power Plant (Wind Farm No.5) in Phuoc Huu Town, Ninh Thuan Province	Supply of materials and equipment for work item "220 kV substation"	Trung Nam Construction Investment JSC., (Trung Nam Group)	83.118.735.836	2021
104	Dong Hai Wind Power Plant in Dong Hai Town, Duyen hai District, Tra Vinh province	Supply of materials and equipment for work item "220 kV substation"	Trung Nam Construction Investment JSC., (Trung Nam Group)	139.246.965.000	2021
105	Park Hyatt project in Phu Quoc, Kien Giang province	Supply, construction of substation, busway and low voltage panels	BIM Foods Joint Stock Company	38.243.607.103	2021
106	CT7 (Sky Oasis), Van Giang commercial and tourist urban area, Hung Yen province	Supply of apartment equipment, low voltage panels. Supply and construction of substation, busway	Hoa Binh construction group Joint Stock Company	50.586.826.002	2021
107	Amacciao Quang Tri Wind Power	Supply and installation of 40.5kV MV panel system, control and protection panels, data system, scada system and installation of 220kV primary system	Amacciao Group	26.240.000.000	2021
108	Samsung R&D Building	Supply of MCC & DB low voltage panel system	LS Electric	21.912.000.000	2021
109	Van Phong 500kV Substation, Ninh Hoa Town, Khanh Hoa province	Supply and transport of 500kV/900 MVA transformer, primary equipment, materials and accessories	Central Vietnam Power Projects Management Board - National Power Transmission Corporation	385.461.000.000	2021-2022
110	Improving capacity of Bim Son 220kV substation, Thanh Hoa Province from (125+250) MVA to 2x250MVA	Supply and transport of 220 kV - 250 MVA transformer and primary equipment and materials	Power transmission projects management board - National Power transmission Corporation	48.920.421.990	2021-2022
111	CT21-22 Swan Lake	Construction of substation, Supply of Medium voltage panels, transformers, low voltage panels, busway, apartment equipment, TMC	Coteccons construction Joint Stock Company	91.800.000.000	2022
112	Vina CNS Bac Ninh Factory	Supply and installation of Medium Voltage panels, MSB and DB low voltage panel system	MDA E&C Co.,Ltd	20.520.000.000	2022
113	AVC Ha Nam Factory	Supply and installation of MV panel, transformer and MSD panel system	Hoa Nam E&C Co., Ltd	29.700.000.000	2022
114	Lotte Mall Hanoi	Supply of MSB, MCC, DB panel system and Cables and trunking system	Lotte Group	87.480.000.000	2022
115	Tien Bo Plaza	Package BP05.01- Medium voltage electrical infrastructure.	TID Joint Stock Company	48.915.360.000	2022
116	VinES Battery Factory in Vung Ang Economic Zone, Ha Tinh Province	Supply of Medium voltage, DB, DHGT panels, dry transformer and buyways.	Vines Ha Tinh Energy Solutions Joint Stock Company	30.316.492.108	2022
117	Vinhomes Dream City	Supply of substation, MSB and DB panels, residential panels, lighting panels, switching station transformers, temporary construction station, station for construction, Kiosk station and switching station and scada connection.	Vinhomes Joint Stock Company	106.811.141.408	2022

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